

## China Modern Dairy Holdings Ltd.

中國現代牧業控股有限公司\*

(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 1117)

14 February 2017

To the CMD Shareholders and the Optionholders

Dear Sir/ Madam,

CONDITIONAL MANDATORY CASH OFFERS BY UBS AG AND DBS ASIA CAPITAL LIMITED FOR AND ON BEHALF OF CHINA MENGNIU DAIRY COMPANY LIMITED TO ACQUIRE ALL THE ISSUED SHARES IN CHINA MODERN DAIRY HOLDINGS LTD. (OTHER THAN THOSE ALREADY OWNED OR AGREED TO BE ACQUIRED BY CHINA MENGNIU DAIRY COMPANY LIMITED AND PARTIES ACTING IN CONCERT WITH IT)

## AND

## FOR CANCELLATION OF ALL OUTSTANDING OPTIONS IN CHINA MODERN DAIRY HOLDINGS LTD.

We refer to the Composite Document dated 14 February 2017 jointly issued by Mengniu and CMD, of which this letter forms part. Unless specified otherwise, terms used herein shall have the same meanings as those defined in the Composite Document.

We have been appointed by the CMD Board to form the Independent Board Committee to consider the terms of the Offers and to advise you as to whether, in our opinion, the terms of the Offers are fair and reasonable so far as the CMD Shareholders and the Optionholders are concerned and to make a recommendation as to acceptance of the Offers.

Somerley Capital has been appointed as the Independent Financial Adviser to advise us in respect of the terms of the Offers and as to acceptance of the Offers. Your attention is drawn to the "Letter from the Independent Financial Adviser" as set out in the Composite Document containing its advice to us and the principal factors and reasons taken into account by it in arriving at such advice.

We also wish to draw your attention to the "Letter from UBS and DBS" and "Letter from the CMD Board" as set out in the Composite Document as well as the additional information set out in the appendices to the Composite Document.

<sup>\*</sup> For identification purpose only

## RECOMMENDATION

Having considered the terms of the Offers, the information contained in the Composite Document and the principal factors and reasons considered by, and the independent advice of Somerley Capital, as set out in its letter of advice, we consider that the terms of the Offers are fair and reasonable so far as the CMD Shareholders and the Optionholders are concerned. Accordingly, we recommend the CMD Shareholders and the Optionholders to accept the Offers.

Notwithstanding our recommendation, the CMD Shareholders and the Optionholders should consider carefully the terms of the Offers and then decide whether to accept or not to accept the Offers. You are strongly recommended to read the full text of the "Letter from the Independent Financial Adviser" as set out in the Composite Document.

Yours faithfully.
For and on behalf of the
Independent Board Committee

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Mr. SUN Yugang

Mr. Li Shengli

Mr. LEE Kong Wai Conway

Mr. KANG Yan

Mr. ZOU Fei

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